

# SKILLS RECOGNITION: REAL ESTATE SALESPERSON

## Your Career in Real Estate Starts Here!

The Skills Recognition: Real Estate Salesperson award is designed to provide the coursework required to sit for the California Real Estate Salesperson licensing exam. For additional information on real estate licensing requirements, students should visit the California Bureau of Real Estate at <http://www.dre.ca.gov>.

### PROGRAM LEARNING OUTCOMES

Upon satisfactory completion of this program, the student should be prepared to:

1. Identify and use common California real estate principles, practices, and terminology.
2. Recognize and analyze ethical issues as they apply to the real estate environment.
3. Meet the education requirements to sit for the California Real Estate Salesperson license exam.

### PROGRAM REQUIREMENTS

Certificates are awarded to students in recognition of completion of specified requirements, which indicate proficiency. All required courses must be passed with "C" grade or better.

Required Courses	
Complete 9-10 units	Units
RLES 380 [1] - Real Estate Principles	3
RLES 381 [1] - Real Estate Practice	3
Elective Courses	
Complete 1 course	Units
RLES 382 [2] - Legal Aspects of Real Estate	3
RLES 384 [1] - Real Estate Finance	3
RLES 385 [2] - Real Estate Appraisal	3
RLES 392 [2] - Basic Escrow Procedures	3
BUSAD 201 [1] - Financial Accounting	4
BUSAD 218 [2] - Business Law	4
<b>Total units required for this certificate</b>	<b>9-10</b>

Most classes are offered in one or more modalities:

Face to Face  Online  Hybrid 

## CONTACT

FOR MORE INFORMATION PLEASE CONTACT

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**MJC BUSINESS DEPARTMENT**

